NSSA Executive Committee Conference Call February 25, 2021



Roll Call - all present

Officers: Christopher Naler, Steve Malcolm, Tom Pavlack, and Donald Kelly Zone Committeemen (Zone 1-9): Michael Ferchaw, Alessandro Vitale, Al Magyar, Steve Johnstone, Steve Patke, Clark Hartness, Billy Williams, Brad McRae, and David Wood. NSSA Staff: Michael Hampton, Nathan Boyd, and Misty DeLeon.

A quorum being present, the meeting was called to order by President Naler at 7:01 PM EST; meeting adjourned at 7:28 PM EST.

President Naler shared with the EC the passing of Hal du Pont last Tuesday. There will be an obituary in the CTN and Target Talk, with additional information.

1. Approval of January EC meeting minutes

Subject minutes were emailed to all EC members for review: 1/21/2021 phone conf minutes.

Motion to accept the minutes by Steve Johnstone; 2nd by Dave Wood.

Motion approved unanimously

2. US Open Update – Nathan Boyd/Clark Hartness

2A. Informational Materials – Map with individual site radius, map with 4-gun shooters identified by zone, current participant numbers (771) and club capacity (1,555). The 2021 US Open clubs have been finalized; 16 clubs will be participating. At this time, any one is able to sign up for any location or move to a different location of their choice. https://nssausopen.com/ is the best source of information for anyone that has questions; the Q&A section is checked and updated when questions are submitted.

2B. Fundraising/Gun Update – HQ has engaged our attorney regarding NSSA holding a sweepstakes, and it is not permitted under our 501(c)(3) status; we have to hold a raffle under Texas law; NSSA is limited to two per year but only one active raffle, no simultaneous raffles. For 2021 there is one active raffle hosted by NSCA culminating at the 2021 Sporting Clays National. NSSA Exec Dir and NSSA Dir are contacting prospective clubs to support the Kolar U.S. Open gun raffle.

3. NSSA Shoot Registration Numbers – Nathan Boyd

<u>Triple J</u>: Current registration stands at 243, with 231 shooting doubles. Notified all attendees of ammo shortage at NSC and for participants to bring their own ammo via personal transportation or by shipping directly to NSC to hold. We received no negative feedback and most have thanked us for the heads-up and shipping details.

<u>Masters</u>: Current registration stands at 158 (had 199 at end of Feb 2020 – pre-COVID-19). The decrease in pre-registration might be being affected by holding the shoot on Mother's Day weekend.

Junior World: Registration opens April 1st.

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4. Financial Update: LOC and AR – Michael Hampton/Misty DeLeon

<u>LOC</u> (line of credit): Balance of \$100K (recent payment of \$97k). Meeting with the Audit Committee next week; will provide update following the meeting. We have been approved for \$378K PPP.

<u>AR</u> (Accounts Receivable): Is on par with previous years. Are working on clearing up the delinquencies.

- 5. World Shoot Planning & Anticipated Conditions Michael Hampton/Chris Naler Looking at options for the 2021 Hall of Fame banquet if we are able to host at the traditional Marriott venue or other options. Intent is to develop options and present to EC in May 2021. Also looking at options for more than just "snacks" during the World evening shoot-offs and social events. Kris Hampton is exploring options with local restaurants to support World Skeet evening social events.
- **6. Christmas Light Show –** Working on a new multi-year contract. Negotiated deal for them to rent space on property for storage/workshop for 2021 calendar year.

Motion to adjourn by Al Magyar, 2nd by Clark Hartness Motion approved unanimously

Adjourned at 7:28PM EST