

EXECUTIVE COMMITTEE MEETING
September 30, 2022
National Shooting Complex



1. NSSA OFFICERS & EXECUTIVE COMMITTEE

- a. Roll Call - President, Chris Naler called the meeting to order at 8:00am CDT. Present were: Steve Malcolm, Vice President; Tom Pavlack, Secretary-Treasurer; Don Kelly, Immediate Past President; Michael Ferchaw, Zone 1; Alessandro Vitale, Zone 2; Al Magyar, Zone 3; Steve Johnstone, Zone 4; Steve Patke, Zone 5; Clark Hartness, Zone 6; Billy D. Williams, Zone 7; Brad McRae, Zone 8; Dave Wood, Zone 9. Also present were: Michael Hampton, Jr.; Nathan Boyd; Misty Thomaston; Amber Schwarz; John Haugh, Finance Committee Co-Chair; Jeff Ventry, Zone 1 Committeeman-Elect; Joe Scandariato, Zone 5 Committeeman-Elect; Frank Callahan, Zone 6 Committeeman-Elect; Katie Hunt, Zone 9 Committeewoman-Elect. President Naler thanked Don Kelly, whose tenure on the Executive Committee has come to an end, for his guidance and years of service.
- b. Approval of Minutes – **Motion by Steve Johnstone, 2nd by Dave Wood, to approve the May 5, 2022 Executive Committee meeting minutes; motions passed all in favor.**

2. FINANCE UPDATE

- a. John Haugh – Due to market volatility, our net worth is down from that presented in the report however, we are still in a solid financial position and are debt free. The Finance Committee will prepare the 2023 budget in the coming weeks for Executive Committee approval in mid-November. **Motion by Al Magyar, 2nd by Don Kelly, to accept the updates to the Investment Policy Statement proposed by the Finance Committee; motion passed all in favor.**
- b. July YTD Financial Statements (Misty Thomaston) – Actual better than budgeted.
- c. Credit Card Fee (Misty Thomaston) – Implemented a new POS system that also enables inventory tracking. Certain transactions are assessed a 3% transaction fee (Pro Shop, Ammo Barn, but not entry fees). New staff member, Sherry Giles, who has 30 years of experience and been with us a month; and, a recent graduate will be starting Monday, so are now fully staffed.
- d. Cell Tower Update (Michael Hampton) – Company is currently in the process of a buyout of our lease, which will provide us with a lumpsum payment.
- e. Kids & Clays Joint Raffle (Michael Hampton) – Reached out to us; they will run the raffle, so doesn't affect our ability to hold a raffle, with the proceeds being split with us.

3. NSSA-NSCA ENDOWMENT COMMITTEE

- a. Report/Update (John Haugh/Don Kelly) – “Meet and Greet” on Monday to present the Endowment Fund’s purpose and how it works, introduce the “Founding Members”, and to answer any questions.
- b. Gun Raffle (Michael Hampton) – High-end Kolar was donated to be raffled off at the 2023 World Shoot with the proceeds going to the Endowment Fund.

4. NSSA DIRECTOR UPDATE (Nathan Boyd)

- a. Statistics – Member numbers are on pace with last year, as are the number of clubs. The biggest concern is the number of targets thrown, which are down 11% compared to last year, primarily due to the mid and smaller sized shoots not being held or well attended. 2022 NSSA events were successful overall. Year two of the Kolar US Open was successful.

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The Triple J Classic and Masters continue to be well attended. World pre-registration numbers are around 580 which is down slightly from 2021. However, on the positive side we will have around 50 zone 8 participants for the first time since 2019.

This year our grant programs were well received. These included State Shoot Grants, Zone Shoot Grants, and Youth Camps. These programs will continue in 2022. We also created a referee camp program and this year there were seven camps that resulted in 67 newly certified referees with a few camps scheduled for the end of the year.

NSSA is still offering a state shoot awards package that is very cost efficient for many states. The company that has been doing this wants to expand to offer affordable shoot award packages to all clubs. Four scholarships were awarded this year as well.

Youth participation remains steady in large part to the growth of the Scholastic Clay Target Program.

b. 2023 NSSA Shoot Dates

- Triple J Classic: March 9-12
- Masters: May 4-7
- US Open: June 23-25. Seventeen clubs have submitted to hold the 2023 US Open; Shoot Committee will have their recommendation to the Executive Committee for approval in November.
- Junior World: July 27-31 or September 30-October 1 (will be decided at the January Executive Committee meeting)

5. NSSA WORLD SHOOT (Nathan Boyd)

- a. 2022 World Shoot Update/Executive C Stadium Support – About 600 registered; foreign attendees and Juniors have helped to increase attendance; will have firm numbers for the Board of Directors meeting. Have increased security on the grounds; there have been NO thefts on the grounds; thefts are occurring OFF the grounds at restaurants and hotels. Hall of Fame location has been changed to the Hilton Hill Country. Will be reviewing participation in optional and concurrent events to make them better for next year.
- b. 2023 World Shoot: September 29, 2023 – October 6, 2023. Format for the Main will be decided at the January Executive Committee meeting.
- c. Shoot Software – mySkeet is being run in parallel with Skeet Manager to assess the viability of using it for the World Shoot. Skeet Manager is still our primary shoot software.

6. COMMUNICATIONS & CTN/MARKETING

- a. Synergy Marketing and Advertising (Kris Hampton) – Have had another record-breaking year. Want the World Shoot and Nationals to be more than a “shoot” to attend, by making it an Event. Evening events have gone a long way towards achieving that “feel”.
- b. Scanning Project Update (Michael Hampton) – Goal is to have a complete “digital” archive of all the NSSA and NSCA publications (i.e., magazines, rules books, Hall of Fame programs). Phase I (magazines, records annuals) is complete, and will be seeking budget approval for Phase II (rules books, Hall of Fame programs).

7. IT & TECHNOLOGY INNOVATION

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- a. IT Report – Brad Jones has agreed to stay on for another year. TEAMMS has been upgraded to operate in a 64-bit environment.
- b. Tech and Innovation Report/Update (Steve Johnstone) – For the most part the year has been pretty quiet for the Committee. We have recently begun working with the staff to develop a “Data Sharing Agreement” to be used with our scoring software vendors. This agreement will be finalized over the next month or so and will be renewed on an annual basis. This agreement becomes more important with the changes in California that prevents us from communicating with minors. We need to make sure we are protected in relation to our vendors.
- c. NSSA/NSCA App (Michael Hampton) – Our next undertaking will be to develop a new shooter app or mobile website to replace our old app. Staff is currently working on initial requirements.

8. EXECUTIVE DIRECTOR REPORT (Michael Hampton)

- a. NSC – A full slate of events; Corporate events are also starting to come back, as well as, youth events. SW Grand will be going back to the ATA, due to decline in participation.
- b. Headquarters and Staff – Getting and keeping employees is always a challenge; have had to resort to using outside companies for some part-time staff positions. Are having to pay more for replacements, as is the case everywhere.
- c. NSCA – Member and target numbers are both up slightly YTD from last year. Nationals are moving along, and expect them to be well-attended. Introduced “Super Squads” for 2023, where spots are auctioned off to shoot with accomplished champions and All-Americans, with the proceeds going towards the purse and the travel team. All of the squads will shoot on the same rotation.

9. OLD BUSINESS – None.

10. NEW BUSINESS

- a. Disciplinary Action (Nathan Boyd) – **Motion by Steve Johnstone, 2nd by Alessandro Vitale, per Complaint 22-01, to suspend the member for the remainder of 2022 and all of 2023, then placed on probation for three (3) years for violation of Rules III-G-10, VII-C-1, 2, 3 & 7; additionally, upon completion of the suspension, have his shoot history submitted to the Classification Review Committee. Motion passed all in favor.**
- b. Residency Requirement Exemption Rule (Michael Hampton) – The rule only affects 11 individuals, at present. It doesn't make sense to have a rule that applies to such a small number of shooters. **Motion by Don Kelly, 2nd by Steve Patke, to have the Rules & Classification Committee review and make a recommendation regarding the necessity of retaining this rule, with the stipulation to grandfather anyone currently granted an exemption. Motion passed all in favor.**
- c. Open All-American Points – Will be decided at January Executive Committee Meeting.
- d. Annual Recognition (Chris Naler) – Each year we present plaques to Clubs of the Year based solely on the number of targets they throw. Wouldn't it be more representative of a club's contribution to the Association if the recognition also included the number of new NSSA/NSCA members recruited?

11. ANNUAL BOARD OF DIRECTORS MEETING – Eighty-eight current Directors are on the grounds, 112 if you include incoming Directors. Will publish the list of those who attend.

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12. ADJOURNMENT

President Naler thanked the out-going Zone Representatives, Michael Ferchaw, Steve Patke and Dave Wood for their service. Next meeting will be a phone conference mid-November. The Winter Executive Committee will be held January 27 & 28. There being no further business to discuss, **a motion was made by Brad McRae, 2nd by Alessandro Vitale, to adjourn the meeting. Motion passed all in favor.** The meeting was adjourned at 11:20AM CDT.

Respectfully submitted,
Tom Pavlack, Secretary-Treasurer

Trish Magyar, Assistant Secretary