

DRAFT for APPROVAL

National Skeet Shooting Association Annual Board of Directors Meeting

October 2, 2016

President Jack Tans called the meeting to order at 7:45PM.

Section A: Roll Call of Officers and Executive Committee Directors: Present; Jack Tans, John Haugh, Donald Kelly, Michael Ferchaw, Tom Pavlack, Kenneth Keth, Steve Patke, Gary Matthews, Billy Williams, Stephen Malcolm, Chris Naler, Robert DeFrancesco, Michael Hampton Jr. Absent with prior notice; Andrew Engel. **Steve Scales reported** that a quorum of NSSA Directors had signed in and were present.

Section B: Motion by Tom Pavlack, second by William Wainscott Sr. to approve the minutes of the September 29, 2015 NSSA Board of Directors meeting. Motion approved by voice vote.

Motion by James Decker, second by Tom Pavlack to approve the minutes of the June 2, 2016 Executive Committee meeting. Motion approved by voice vote.

Section C: Officers report; Jack Tans thanked outgoing E.C. members Bobby DeFrancesco (Past President), Andrew Engel (Zone 2), and Kenneth Keth (Zone 4) for their service. He welcomed incoming E.C. members Alessandro Vitale (Zone 2), and Jim Tiner (Zone 4) and incoming Secretary/Treasurer Chris Naler.

John Haugh reported that the two big 2016 projects, the NSSA/NSCA magazine and the new website are a work in progress. Suggestions from members and Directors are taken seriously with the goal of continuously improving our communication vehicles. The NSSA has 3 profit centers—Skeet, Sporting Clays, and the National Shooting Complex. We operate on an extremely thin margin. We are on budget for 2016. John reported that he will review all committees for 2017, and plans to add a committee to develop “best method” for I-Shoots. The Marketing committee will be renewed—each Zone Committeeman is asked to recommend a knowledgeable person to serve on the Marketing committee.

Don Kelly reported that work will start on developing a registration and scoring system for NSSA/NSCA. Don asked for input on the initial criteria. A go forward process will be developed and communicated to members and Directors.

Michael Hampton talked about his calls to NSSA Directors. His goal was to talk to each Director and personally discuss any issues or suggestions the Director had. Michael reported on the NSSA Director search: we have received 21 resumes, and will schedule interviews during the World Skeet Shoot. The goal is to have a decision by the end of October. Michael also

reported that the Records Annual has been printed and will be sent to everyone who received it last year, including all NSSA clubs.

Section D: NSSA updates; See binder for written reports.

Section E: Budget/Finance; See Binder for complete report. Louise Terry reported that the budget for scholarships and youth camps was increased for 2017. Crossfire targets totaled ~800,000 year to date. Steve Scales provided an update on the life member portfolio—the total as of September 30th. was \$3,153,000., with ~\$2,000,000. required to support life member costs. Conservative actuarial budget assumptions were used. Memberships and targets are flat year to date. Steve Scales introduced: Mr. Bill Stevens from Sportsman’s Insurance Agency. Sportsman’s Ins. provides both individual gun owners and gun clubs insurance at competitive rates; Mr. Jeff Gifford from Cox-Smith (now Dykema), our full service law firm; and MS. Vicky Martin from Padgett-Stratemann (now RSM), our independent auditors. Padgett-Stratemann has done the NSSA’s independent audit since 2003, and reported that the fiscal 2015 audit was another “clean” audit.

Section F: Long Range Planning; See binder for complete report. Louise Terry commented that the construction yard space swaps for the sewer stub-out and main entrance relocation will save the NSSA ~\$200,000. And \$100,000. respectively. Louise reported that the city of San Antonio’s annexation plans for the Alamo Ranch area have been delayed to 2017 or later. Also in keeping with good business practices, the NSSA Master plan has been updated with a property appraisal and lead and target remediation cost estimates. All legal recommendations regarding the National Shooting Complex have been put in place to protect our long term use rights. Louise emphasized that the NSSA property is not for sale.

Section G: Old Business; None

Section H: New Business: Steve Scales introduced a proposed by-law amendment to realign the Zone 9 directors—see the two stapled packets in the front pocket of the binder. The Blue lined version shows the proposed changes and the other one is the proposed revised by-laws. **Motion by Steve Johnson, second by Sam Armstrong to adopt the by-law amendment as proposed. Motion Approved 73 yes and 3 no (Blue Ballot).**

Director at Large Election: Nine members were nominated for five available Director at Large positions; Elected were: Louise Terry, Sam Armstrong, James Gast, Billy Ray Suggs, and Mary DeFrancesco (Pink Ballots). Discussion: Clark Hartness recommended that the Director at Large nomination process be reviewed and formalized—ie. nominations be accepted prior to the annual BOD meeting.

Proposed By-Law Change: Jim Tiner proposed an amendment to Article 7. Executive Committee, Section 4. Powers (see hand out sheet). **Motion by Jim Tiner, second by Randy Brownlee to adopt the proposed by-law amendment as proposed.** Discussion: Derek Wilson (Zone 8) commented that the amendment would be redundant therefore not necessary. **Motion failed 33 yes and 42 no (Blue Ballots).**

Section I: Marketing/Magazine; See Binder for complete communications and marketing programs report. Sherry Kerr reminded Directors that the November and December issues of the Clay Target Nation magazine would issue on the 15th of the month so the World Skeet Shoot and Sporting Clays National shoot coverage could be included. Sherry also commented that our website will be used for marketing to people who are not NSSA/NSCA members. Nicki Martin gave an update on the Shoot for Rewards program—members will be awarded 2X points for State and Zone shoot targets and 3X points for the Mini, Main and Junior World shoot targets. Don Snyder suggested setting up a National Skeet Shooting day to promote skeet shooting and attract new members. Steve Scales covered the NSSA Marketing Summary (see binder). We currently have \$222,167. designated solely for marketing efforts.

Section J: World Shoot Update; Michael Hampton gave the current participation and entry numbers as follows: Mini World doubles= 520; Mini World= 648; Main World up ~20; Wayne Mayes C of C format ~525, up from 370 last year (last year C of C was 4th box, not a shot event).

Section K: NSSA Hall of Fame; This years Hall of Fame inductee is Kevin Montelone. The Ray Boller award winner is Kenneth Keth, and the Referee Honor Roll includes Louis Bratty, Jr., and David “Stormy” Weatherford.

Sections L, M, N, O, P, & Q: See Binder.

Section R: Scholastic Clay Target Program (SCTP) Report; See Binder for complete report. Louise Terry commented that SCTP has ~14,000 youth shooting clay targets, and that the NSSA/NSCA has benefited with ~700 new memberships.

Section S: National Sporting Clays Association; See Binder for Brett Moyes complete report.

Section T: Adjournment; Motion by Don Snyder, second by Mary DeFrancesco to adjourn. Motion approved by voice vote at 9:45PM.

Respectfully Submitted,

Donald J. Kelly

Secretary/Treasurer