

NSSA Executive Committee Conference Call April 9, 2020

A quorum being present, the Meeting was called to order at 6:00 PM CST by President Don Kelly. **All EC Members in attendance** except for Brad McRae (Zone 8) and Dave Wood (Zone 9). Staff Members in attendance were Michael Hampton Jr., Misty DeLeon, Nathan Boyd, Steve Scales, Gary Burley. Louise Terry (Finance Committee) was also in attendance.

Agenda

1. Financial Status – Spending Practices. We have cut any discretionary expenses that we can. Recognition Programs are going ahead based on 2019 Teams. We are in business and are here for the members even if there is very limited shooting and events going on right now. Suggestion that the Shoot For Rewards redemption toward merchandise be postponed until September 1, 2020, but points can still be accumulated and redeemed for up to five years, versus what is currently on the books (four years). The following are some examples of fiscal restraint.

- Video and University Programs have been put on hold.
- NSCA Truck and Trailer will be used in a very limited fashion this year
- USA Sporting Clays Team...we are trying to get refunds for travel and hotels for the teams due to cancellation of events.

- Whatever we can control, we are reviewing and cutting / delaying anything we can.

2. Database and Protech Payment

• Still moving as per schedule (most of people involved work remotely anyway). More rigorous testing is about to take place over the next few weeks for the various components and functions of the program.

- Payment is due next week for the next installment. If all deliverable are in and on time, we are good to pay.

3. MCA Update

• Programs and per month stipends have been cut dramatically (7 K per month down to 1 K per month to continue working on Endowment / Foundation program) until August 1. Prior to that point, this will be revisited.

4. US Open Update

• Admin conference call took place earlier this week with the US Open Site Clubs. At this point most sites have government closure orders to late / end of April. On-Line training for Club Administrators will be taking place over the month of April / early May in preparation of the US Open.

• Plans and training are still moving forward in anticipation that the event is going to take place. All of the sites are seriously involved and are currently moving forward. A timeline for decision making process as to a go / no go decision will be communicated to the membership.

5. Masters Update

• Program is being reviewed as to the payouts / guaranteed money etc., so that it makes sense as per the number of shooters etc.

6. World Shoot Update

- Reviewing the numbers and program to see that it makes sense.

7. SBA Loan Update

• 414 K is the requested amount for the loan. As of this date, we have not heard if we have been approved for this.

8. NSSA Scholarships

• Four to be awarded. Recipients are very well qualified with a total of 36 applications received. The following are the recommended recipients of the scholarships; Lauren Welsh, Jestyne Crankshaw, Peri Olson, and Ally Robinson. **Motion to accept NSSA Director's recommendation made by Chris Naler, 2nd by John Haugh. Motion carried unanimously.** Award winners to be contacted and their names publicized.

9. Summer Meeting

• No face to face meeting will be taking place this summer. Agenda will be broken up into weekly bite sized pieces for review and discussion / decisions. This should be done in early June.

Next call scheduled for Tuesday April 14th, 6PM CST

Meeting adjourned at 7:48 PM CST