

NSSA Executive Committee Conference Call July 14, 2020

A quorum being present, the meeting was called to order at 6:00 PM CST by President Don Kelly. All EC Members were in attendance. Staff Members in attendance were Michael Hampton Jr., Misty DeLeon, Steve Scales, Gary Burley and Nathan Boyd. Royce Graff and Amber Schwarz were in attendance from the NSC.

Agenda

1. Staff/Office Update

- With the flare-up in Covid cases in San Antonio, we have reverted to working remotely. Some part time staff have been released from their duties. NSC is still open for regular shooting activities. Cost savings are being constantly looked for (golf carts etc.) and costs are being adjusted wherever possible. Many functions that have often been outsourced in the past are being brought inside and we are utilizing existing fulltime staff. Many more charity and youth events (4H) have been cancelled usually between 4 and 6 weeks in advance of the event. A youth event (unscheduled) will take place this weekend which is a bonus replacement for some of the cancelled events.

2. Finance Update

- Still looking at the same shortfall for the full year, but up until the end of April we were still operating at plan. While revenues were down, the austerity activities were successful in offsetting the lower income. We have approximately \$300k in receivables (mostly for advertising or rent). These receivables are from companies who have been shut down or had their activities restricted due to Covid 19. Constant contact whenever possible to reduce that number.

3. Election Update

- Only one NSSA director run off is required (Iowa). EC Nominees need to have nominations in prior to the end of July. All levels of elections are running as scheduled.

4. World Shoot

- Confirmation letter that we will be moving forward with the World Championships to be published in CTN and Target Talk. Some activities may be postponed or modified, but the assumption is that we are a go at this point. If conditions change, we will change accordingly based upon CDC and local guidelines. 436 members have registered as of July 14, 2020.

5. Masters

- Nathan Boyd has made some good recommendations to make the payouts and prizes commensurate with the attendance. Many modifications are required due to the multiple parties and gathering that have taken place in the past. Sponsors are supportive of the event moving forward with the proposed modifications for safety reasons.

6. Discussion on Printed issues of CTN

- This is ongoing and options are being considered. A balance of cost savings and member service needs to be reached.

7. Target Requirement for Magazine Life Members (2004-2019)

- As of now there is still a requirement for these Life Members to shoot at least 100 targets per year to continue to receive their magazine. As of now, we will continue to maintain this requirement, but this may be reviewed in the future.

8. Records Annual Distribution

- At this point, only 190 requests have been submitted. This will continue to be monitored. Suggestion that many of the copies that are mailed to active clubs could be handed off to the State Directors and ask that they be hand delivered.

9. Motor State Recap

- Format was changed to two flights and the shoot was pretty much full at 70 shooters. Box lunches were provided and it ran well. Attendees were respectful and co-operative. Subsequent discussions of other recent events (Paratrooper, Canadian Championships, Arkansas Open, etc.) show that attendance has been very good and compliance with safety protocols is very high.

10. IT Update

- Due to being forced to work remotely, there has been a slight delay in online training, but that has been scheduled and progress continues to be made.

Next call scheduled for Tuesday July 28th @ 6PM CST. This will be on "Go To Meeting". Clark Hartness to provide details for sign in. Meeting adjourned at 7:35 PM CST