## NSSA Executive Committee Conference Call, June 5, 2019



## Roll Call

Don Kelly, Chris Naler, John Haugh, Steve Malcolm, Mike Ferchaw, Alessandro Vitale, Tom Pavlack, Jim Tiner, Steve Patke, Clark Hartness, Billy Williams, Brad McRae, Dave Wood, Louise Terry, Jack Tans, Michael Hampton Jr., Gary Burley, Nathan Boyd.

A quorum being in attendance, the meeting was called to order by President Kelly at 7:00 PM

1. New Database update - Gary

Still working on specifications with Sporting Clays, Skeet specs are completed. Next review with vendor is Monday. Shortly after that, they will have a quote for us at that point. John Haugh reminds us to keep an open mind regarding purchasing a "bolt on" scoring package. It may move us down the road more quickly.

2. MCA update – Michael & Nathan. Gayle Teskey from MCA met with NSSA staff last week.

New Membership benefit package. They have been charged with reviewing and offering suggestions as to how the NSSA can increase the member value. For example, is there a possible significant discount on gun floater insurance etc.? This will be for all NSSA/NSCA Members.

From a Member Club side...what can we (NSSA) offer the member clubs? Insurance on machinery or business products? Discounts on materials and supplies like ammo or targets? Promotional materials etc. both in the hard copy and electronic formats or social media? Most clubs could use help with effective promotion.

Focus MCA on Club and Individual Membership...nothing else. If we get more clubs and members...targets will come as a side benefit.

Membership renewal plans for 2020 with benefit changes (only digital CTN unless you pay for printed copies).

3. Dini Spheris Fundraising update – Michael & Jack Tans

By June 15<sup>th</sup> we will have an updated proposal with a budget to have a person / program in place to generate funds. What will be our cost of doing the endowment and individual fundraising program? Dini Spheris will give us guidance and a set of "Best Practices" on how to move forward.

4. NSC projects update - Michael

We don't need sprinklers for the clubhouse awning but we still don't have a firm quote as of yet. Smoke detectors will be a requirement. Third vendor building is well on its way. Mini Mall is good to go. This project is moving along nicely.

The Power Pole at driveway (entrance) should be moved by the end of summer.

5. 2020 US Open update - Nathan

There were assumptions by Zone 1 clubs that Rochester Brooks would HOST in 2020 as well, which precluded some clubs making a bid. Subsequently, there is interest at the 3F Club and Ilion in NY and possibly Peconic in eastern-most NY. Still no interest at clubs in Connecticut (Hartford) and Mass (Minute Man) due to conflict with existing Hartford Connecticut shoot date.

Motion for Nathan and Clark to evaluate Zone 1 clubs for interest and capability and add satellite club(s) as appropriate was made by John Haugh to have a Zone 1 club selected by end of June. 2<sup>nd</sup> by Alessandro Vitale. Motion carried unanimously.

6. Industry Committee update – Michael Hampton Jr.

Committee Meeting at the World's and Nationals. NSSA Officers to attend if possible and do face to face meetings with members of the Industry Committee. Dates to be forwarded.

- Hall of Fame Dinner. Expecting maybe 60 living members will be invited. During World Shoot Week, reception at HOF Building on Wednesday starting at 3 PM, 5PM picture at stadium field of attendees. Banquet on Thursday. Referee Wall of Fame members will also be included.
- 8. Fitasc update. No answer as of yet regarding the reduction in fees from governing body. Meeting to be held at World Fitasc Championship.

- 9. Comment from Clark Hartness that we should be able to direct funds to clubs hit by flooding etc. Possible use (and motivation to give) for fundraising program.
- 10. State Medal Program. 15 total states using the medal package.
- 11. Motion to adjourn meeting by Clark Hartness, motion seconded by Dave Wood. Meeting adjourned at 8:16 PM