



EXECUTIVE COMMITTEE MEETING
Friday, September 27, 2019
8:00 am – National Shooting Complex
Headquarters Conference Room
San Antonio, Texas

Minutes

1. NSSA OFFICERS & EXECUTIVE COMMITTEE

- a. A quorum being present the meeting was called to order at 7:59 AM CST. All EC members present. Staff present is Michael Hampton, Gary Burley, Steve Scales, Misty DeLeon and Nathan Boyd. Invited Guests are Louise Terry (finance) and Larry Blount (youth) .
- b. Approval of 5-9-19 EC Minutes. **Motion to Accept Jim Tiner, 2nd by Dave Wood. Motion approved unanimously.**
- c. Subsequent Conference Call Minutes (July 31, 2019) **Motion to accept by Steve Patke, 2nd by Dave Wood. Motion approved unanimously.**
- d. Zone Reports – Don Kelly. Please review,
Of Special note, Zone 6 has Blue Rock back and running in some limited capacity after the flooding.
Suggestion that all clubs have AED on site and develop emergency action plans. **Suggested for inclusion in NSSA Club Guide.**
US Open was pretty successful in Zone 1.
Zone 2 saw an increase in attendance generally. State shoots have gone away from closed shoots to Open Money shoots. Sponsorship drive has been successful to provide added money.
Zone 3 tried a buckle race in Michigan, targets up 8% as a result
Zone 4 is in the midst of a good year. I-Shoot was very successful including PR. (Field back up and running with aid from a Field Grant from a couple of years ago. Junior World's was a real successful event with over 160 shooters. 23 HOA scores over 390.
Zone 5, there are some big changes coming at Sparta Illinois facility. The state is looking to get out of the Gun Club facility business.
Zone 6 once again held a successful Zone I-Shoot.
Zone 7, 12 shooters attended the Junior World's. 2020 Zone 7 shoot will be in Stockton.
Zone 8, the Canadian Championships were held for the first time in British Columbia. Zone 8 shoot, attendance was down a bit over 2018
Zone 9 Armed forces shoot will be at Fort Bragg May 15th.
EC Spring Meeting May 7th 2020 Fort Bragg, In conjunction with Pletcher Open.

2. NSSA WORLD SHOOT

- a. 2020 World Shoot: September 25– October 4, 2020 – Gary Burley. While it would be nice to have it a bit later, it is necessary to be this early due to amount of work to be done prior to the

Nationals and also the effect that Daylight Savings Time has on being to end daily activities in daylight.

2019 World Shoot Special. Vendors provide special deals of the day. 12 of last year's referees have not been able to come back due to health or other commitments etc. Not a good trend. Investigating alternate sources of referees. Lot of good suggestions from the Industry Committee that have been implemented to improve the shooter and vendor experience.

3. **NSSA DIRECTORUPDATE**

a. New Software Status – Gary Burley

Issues with the amount of complexity (vast), January and February of 2020 we will be doing Staff Training on new Teamms. Expect to be up and running in parallel with existing Teamms in Fall of 2020. Should be fully ready to go in spring of 2021. Registration and Scoring modules target for World Skeet and Nationals of 2021. For general use of member clubs approx Spring of 2022.

Some thought needs to be given with regards to how to roll this final portion out to the clubs.

b. Statistics – Gary Burley.

Membership continues to grow, due in large part to the SCTP program. Triple Sub Concurrent is going up quite a bit which is a great trend. Troubling that we are having more shooters but shooting less targets.

c. BOD Ballot Reports – Gary Burley. Disappointing that only 2/3rds of BOD members participated in recent electronic vote. To be mentioned at the BOD Meeting on Sunday evening. To be discussed further in January EC Meeting. **Suggestion to promote attendance and action for ballots.**

d. Youth Shooting Program (Nathan Boyd and Larry Blount). Very positive comments about a youth camp held in Green Bay Wisconsin. 15 Camps run this year throughout the States. Suggestion to double points earned at the Junior World's. **Proposal (1) to place winners of a gun at the Junior World's on the HM AA Team provided the shooter attains minimum target requirements. Proposal (2) to double points awarded at the Junior World Championship and Proposal (3) to adopt the "Youth Development Charter" as written. Motion from Jim Tiner to adopt all three proposals, 2nd by Dave Wood. Motion carried unanimously.**

4. **COMMUNICATION & CTN / MARKETING UPDATES**

a. Communications Update - Sherry Kerr Please review report

b. MCA Report – Michael Hampton. Please review handouts.

Motion to approve expenditure for MCA services as presented in handout (less the \$45,000 for paid searches...Item #7 of the report). Motion made by Chris Naler, 2nd by Alessandro Vitale. Negative vote by Jim Tiner. Motion carried.

5. **FINANCE UPDATE**

a. Report – Louise Terry.

b. 2020 Budget Approval – Steve Scales. Please see 2020 Budget.

Motion to accept the proposed Budget John Haugh, 2nd by Dave Wood. Carried Unanimously

c. July 2019 YTD Financial Statements – Steve Scales

d. Audit Committee Discussion – Steve Scales. Meeting to be held within a month or so.

e. Approval of 990 & 990T – Steve Scales

6. EXECUTIVE DIRECTOR REPORT / NSCA UPDATE / NSC PROJECTS

- a. HQ update – Michael Hampton
- b. NSC construction projects, NSC 2019 event recap – Michael Hampton
2020 Texas Sporting Clays Championship to be held at NSC. Every 2nd year occurrence.
- c. Christmas Light Show (Front Pocket) – Michael Hampton should drive some good revenue when we are normally not generating much at NSC.

7. OLD BUSINESS

- a. 2020 US Open – Nathan Boyd & Clark Hartness.
The details are coming together well. Mostly based upon experiences on Zone 4 and 6 i-shoots.

8. NEW BUSINESS

- a. Shooting Classification Proposal – Tom Pavlack. Action item to forward this item to the Rules Committee for review and potentially be enacted in the 2020 season if possible. Ballots for the BOD would go out by the end of November 2019. Implications are that the rule book and programming in Teamms need to be changed. Rules committee to be come back to the EC by November 1, 2019. This would be a modification to the Rule Book. It would require a ballot for written consent by the NSSA Board of Directors.
- b. Motion to make an exception for an NSSA Member to give him credit for the attendance at the 2018 World Shoot. (He had to leave due to a death in the family but had registered for the shoot). Motion made by Jim Tiner, 2nd by Clark Hartness. Motion opposed by John Haugh, and Tom Pavlack. Motion carried.

9. BOD BINDER REVIEW

10. ADJOURNMENT

Motion to adjourn at 1:20 PM by Steve Patke, 2nd by Brad McRae Motion carried
unanimously

Winter Meeting Dates:

Finance and Steering Committee Meetings *January 16, 2020*

Executive Committee Meeting *January 17 & 18, 2020*