

NSSA Executive Committee Conference Call August 11, 2020

A quorum being present, the Meeting was called to order at 6:01 PM CST by President Don Kelly. All EC Members were in attendance. Staff Members in attendance were Michael Hampton Jr., Misty DeLeon, Steve Scales, Gary Burley and Nathan Boyd. Royce Graff and Amber Schwarz were in attendance from the NSC. Louise Terry, Chairperson of the Finance Committee was also in attendance.

Agenda

1. World Skeet Championships
 - A. A few comments that event fees have increase but we are providing less at the NSSA World Shoot. NSSA 2020 Budget was presented and approved by the EC and BOD in September 2019, with unanimously approval in both sessions. Overall goal was to reduce costs and at the same time increase event fees at all NSSA Events (Blaser, Masters, US Open, Mini and Main) so that we reduce losses with a goal of achieving a 10% net profit margin. Because of the Covid 19 pandemic, in 2020 the fixed costs to run the shoot will be the same but will be actually spread over less people. In addition, there is a \$150 referee travel stipend that was agreed upon for this year, which was implemented for 2020 World Shoot. The EC recommended a brief explanation via Target Talk to the association.
 - B. Query about how travel restrictions: Will this end the "Consecutive" attendance at the World Shoot. We will allow people that are affected by the Covid 19 situation to apply for an exemption by sending correspondence to Nathan Boyd. Possible exemptions to be voted on by the EC at the Winter Meeting.
2. Director At Large Update and EC Elections
 - A. Nomination form for the Director at Large is ready to be sent out. Suggestion that the new process to be outlined and explained in Target Talk.
 - B. EC Election Ballots have been sent out. Final date for this is August 25th. As well the Officer Elections are ongoing.
3. Database Update
 - A. Training commenced today with our provider (ProTech). These training sessions will be quite frequent in the very short future. The first session went quite well. The project in on track and we will be live in the new year.
4. Finance Update
 - A. The following recommendations were made by the Finance Committee for review by the NSSA EC for a final decision on the following.
 - i. **Effective for the 2021 target year, increase the print issue upcharge to \$15 for an annual membership. Note: Current upcharge was set at \$10, but the actual costs are exceeding that. Costs for Zone 8 will be calculated accordingly.**
 - ii. **Change our policy to query the "older vintage", non-active Life Members to "opt in" in order to receive a print issue of CTN; offer the "newer vintage" Life Members who *don't* meet the 100 registered targets shot/year requirement if they want to opt in to receive the printed magazine for \$15/year.**
 - iii. **Starting in 2021, the January "Reference Guide" of CTN will be digital only. Note: This follows the old precedent of the Jan. issue of SSR being just the Records Annual, not a regular news edition.**
 - iv. **A Motion was made by John Haugh, seconded by Steve Patke, to approve and adopt the above Finance Committee Recommendations. The motion was carried unanimously.**
 - v. An analysis of costs to process event deposits particularly because so many shooters are now paying by credit card at registration, and then request refunds in event of cancellations. He suggested the following be approved, *effective immediately, for all NSSA/NSCA sponsored events or any events held at the NSC for which registration has not yet opened: to add a notice to all pre-registration forms and advance sign-up information that cancellations by the shooter will incur a cancellation fee of 5% of the deposit paid. In the case where there is a "cancel by" date published to receive a refund for that event, the notice will now clarify that deposits will be refunded minus a 5% cancellation fee, unless the shooter transfers said deposit to a future event.* Note: in the event the Association has to cancel an event, this does not apply. **Motion was made by Don Kelly, seconded by John Commerford, to implement this proposal (as presented above in italics) immediately. Motion was approved unanimously.**
5. Zone Shoot Recap
 - A. Zone 1 was well attended and was held at Loch Raven (85 shooters)

- B. Zone 5 was held in Minneapolis. Full registration (85 out of 90). Next year the event will be held in St Louis
 - C. Zone 4 has 287 participants. 8 venues and they followed the I shoot format.
 - D. Zone 3 was held in Canton Ohio. 35 shooters and 28 4 gun shooters.
 - E. Zone 1 was held in Ludlow Mass, and there were approximately 90 shooters.
 - F. Zone 6 was also an I-Shoot format. 148 shooters participated. Six sites.
 - G. Zone 8 was held this past week, but results are still being sent in.
6. NSC Updates, we have held a couple of one day sporting events and interest is starting to pick up for later in the summer/fall.

Next call scheduled for Tuesday August 25 @ 6PM CST. Meeting adjourned at 7:39 PM CST