

**National Skeet Shooting Association
Minutes 2023 NSSA Executive Committee Meeting
January 27, 2023 – January 28, 2023**



Meeting:

The Winter Executive Committee meeting of the NSSA, was held on Friday, January 27, 2023 8:00 AM – Saturday January 28, 2023 12:00PM.

Present:

| Name | Title |
|--------------------|--------------------------|
| Steve Malcolm | President |
| Tom Pavlack | Vice President |
| Clark Hartness | Secretary |
| Chris Naler | Past President |
| Jeff Ventry | Zone 1 EC Committeeman |
| Alessandro Vitale | Zone 2 EC Committeeman |
| Steve Johnstone | Zone 4 EC Committeeman |
| Joe Scandariato | Zone 5 EC Committeeman |
| Frank Callahan | Zone 6 EC Committeeman |
| Billy D Williams | Zone 7 EC Committeeman |
| Brad McRae | Zone 8 EC Committeeman |
| Katie Hunt | Zone 9 EC Committeewoman |
| Michael Hampton Jr | NSSA Executive Director |
| Nathan Boyd | NSSA Skeet Director |

Absent:

| Name | Title |
|-----------|--------------------------------|
| Al Magyar | Zone 3 EC Committeeman Excused |

Guests and Staff:

| Name | Title |
|-----------------|--------------------------------------|
| Louise Terry | Finance Chair, Ray Boller Chair |
| Amber Schwarz | Director of Member and Club Services |
| Misty Thomaston | Director of Finance |
| Sherry Kerr | Director of Communications |

Call to Order

Steve Malcolm called the meeting to order at 1:14 PMW Central Time and Clark Hartness recorded the minutes. A quorum of officers was present, and the meeting, having been duly convened, was ready to proceed with business.

Agenda

Steve Malcolm reviewed the agenda and welcomed all to the meeting.

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A. BUDGET/FINANCE

1. Finance Committee Report (Louise Terry)

JGP accounts including the endowment fund were up slightly from the committee report. Bluebird income from lead reclamation and cell tower buyout revenue will be used for NSC facility improvements and upgrades.

2. Financial Statement (Misty Thomaston)

a. Investment Portfolio Review – JGP Wealth Management Group

b. FY2022 Un-Audited Financial Statements (Misty Thomaston)

c. Change of Audit date and firm (Misty Thomaston)

d. Approval of Audit Committee (Misty Thomaston/

Steve Malcolm)

David Ballerini, CT; Jack Tans, WI; Joe Scandiarato, IL; Sean Griffin NC; Jay McKnight, TN; Misty Thomaston, TX CFO-No Vote

Motion to accept the Audit Committee slate of recommended members.

Steve Johnstone, Chris Naler Second, Steve Malcolm – Abstain, Joe Scandiarato – Abstain, Approved

e. 2022 World Skeet & Nationals P & L Reports (Michael Hampton/
Misty Thomaston)

The World Skeet was profitable. The Nationals was a record year. A good percentage of the profit was due to ammo sales.

3. Endowment Program Update - Contributions and Raffles (Michael Hampton/
John Haugh)

Current balance up slightly from report just above \$800K.

4. Target Price Increase - NSC fees (Michael Hampton)

Fees increases 1.00 per 100 or .25 per round of 25.

FOR EC APPROVAL :

Supporting Misty's recommendation, the Finance Committee recommends the EC approves the movement of \$750K cash from the Frost Bank Money Market to JGP cash acct. 611 to take advantage of the higher interest rate when invested in laddered CDs.

Steve Johnstone Motion to accept the recommendation as stated, Billy D Williams Second, Steve Malcolm – Abstain, Approved

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FOR EC APPROVAL:

Michael Hampton requested approval for new 2023 spending requests not in the approved Operating Budget:

Replace RV holding tank ASAP \$16,500

Billy D Williams Motion to approve, Steve Johnstone Second, Steve Malcolm – Abstain, Approved

Estimates for remodel/upgrade of Registration area ----- (Possible sponsorship opportunity)

Investigate expansion of Museum “NSCA Wing” \$5,000

Get estimates for septic and main campus power upgrades are required.

Brad McRae Motion to approve, Katie Hunt Second, Steve Malcolm – Abstain, Approved

Investigate RV expansion to add 50 premium RV spots
w/ 50 amp electric & water hookups \$5,000

Chris Naler Motion to approve, Frank Callahan Second, Steve Malcolm – Abstain, Approved

TOTAL FUNDING REQUESTS APPROVED: \$26,500

B. INFORMATION TECHNOLOGY

1. IT Report (Brad Jones)

NSSA new hire Steve Nichols started during the Nationals and is quickly working into the team.

2. Technology and Innovation Report - App (Steve Johnstone)

Committee chair, Steve Johnstone working on charter and review of membership app phase 1 vendor proposals. If all goes well, the app is targeted for introduction to membership by 4th quarter 2023.

3. NSC Wi-Fi Update (Michael Hampton)

Contractor has updated video and WIFI hardware across the facility and will focus on extending staff WIFI on the middle deck and dirty dozen for event support.

C. COMMUNICATIONS & MARKETING

1. Communications Report (Sherry Kerr)

New Target-Talk clubs monthly newsletter World and National EATS.

2. Sponsorship/Advertising Report (Kris Hampton)

2022 Another record-breaking year with \$1.14M combined revenue. 2023 Texas State Sporting at NSC. Additional revenue opportunity with Roft Road electronic signage.

D. NATIONAL SHOOTING COMPLEX

(Michael Hampton/
Royce Graff)

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1. 2023 Schedule of Events

NSC will host 6 registered skeet, 10 registered Sporting, 8 registered Trap, 10 Youth Championship events, 56 fundraiser and 15 corporate events to date. In addition to 165 member and public open days.

2. 2022 Event Recap

3. Update Construction / Maintenance for 2023

Many NSC improvements based on World Championships and NSCA Nationals survey responses. Tom Pavlack is working directly with the NSC team to have many of these in place prior to the Triple-J.

4. 2023 Capital Projects

5. Christmas Light Show

Down from 2021 however still profitable with NSC receiving just less than \$70k.

6. Updated RV Policy

The policy is being finetuned and Royce Graff has the support to best work out conflicts from those not cancelling.

E. EXECUTIVE DIRECTOR REPORT

(Michael Hampton)

1. HQ Staff

New hires Steve Nichols (IT), Sheri Giles (Accounting), Danielle Rodriguez (Accounting), Hallie Cech(NSC), Carolyn Russo (NSC)

2. 2023 Ammo Plan

NSC will be proactive in buying ammo and limitations on ammo at events. Sub-gauge flow into the market will continue to be of concern in the foreseeable future.

3. Museum Update

Glynne Moseley is transitioning into Museum curator and NSSA-NSSA curator role. Study for expansion of the NSCA area.

F. STEERING COMMITTEE UPDATE

(Steve Malcolm/
Michael Hampton)

1. Recap

Good crosstalk between the NSSA and NSCA groups during the Steering Committee. NSCA officers working with Sherry Kerr on letters for CTN.

G. EXECUTIVE SESSION – (E.C. ONLY)

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H. COMMITTEE LIST AND CONTACT INFO

1.

1. NSSA Officers, Executive Committee & Directors' List (Steve Malcolm)
2. 2023 – 2024 NSSA Committees Roster (Steve Malcolm)
3. NSSA/NSCA Organizational Chart (Steve Malcolm)

Steve Malcom asked EC Committeemen to strengthen on communications through to Zone, State organizations.

I. MINUTES

1. Approve Minutes of EC Phone Call November 17, 2022 (Steve Malcolm)
Chris Naler Motion to approve, Tom Pavlack Second, Steve Malcolm – Abstain, Approved
2. Copy of Draft - Board of Directors Minutes October 02, 2022 (Steve Malcolm)

J. UPCOMING MEETINGS

(Steve Malcolm)

1. Executive Committee Meeting – May 11, 2023 – Peoria STC – Peoria, IL
2. Executive Committee Meeting – September 29, 2023 – NSC Complex
3. Board of Directors Meeting – October 1, 2023 – NSC Complex
(Beretta Pavilion) 7:00pm Dinner – 7:45pm Meeting

Steve Malcolm, electronic meetings on quick touch items as required.

K. NEW BUSINESS

1. World Shoot committee recommendations.

- a. Program Change Recommendations (Tom Pavlack/
Nathan Boyd)

Recommendation Target Scheme – NY Style ¾ for NSC hosted Shoots.

Recommendation Continue the 2022 Referee Incentive Program for 2023

Recommendations for some Concurrent Awards elimination. (DU, NRA, IMSA, HUNTER)

Active Military Group 1 only

Recommendations for reduction of Teams Award to champion only. Elimination (2MCLUB, 5MZone)

Chris Naler Motion to accept recommendations, Steve Johnstone Second, Steve Malcolm – Abstain, Approved

- b. Recommend attached shoot-off policy for inclusion in the program (Tom Pavlack)

Brad Motion to approve, Joe Scandariato Second, Steve Malcolm – Abstain, Approved

- c. Recommend continue successful referee incentive (Tom Pavlack)

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d. Shoot Software for 2023

(Nathan Boyd/
Michael Hampton)

Detailed test/evaluation plan required through the Triple-J and Masters. Results to be presented at the summer meeting in May.

2. Junior World Plans 2023 and beyond

(Michael Hampton/
Nathan Boyd)

Recommendation to co-host the Junior World event at the 2023 Mini-World Championships.

Chris Naler motion to accept the recommendation, Jeff Ventry Second, Steve Malcolm – Abstain, Approved

3. Referees – Training, Videos, Online Testing

(Steve Malcolm/
Nathan Boyd)

John Bratty, Richard Luce, Dan Caryl and Andy Schuppert are developing training.

World Shoot Chief Referee Transition Plan to Dan Carlye

4. All American Points – Open Points Recommendation

(Nathan Boyd)

Brad McRae Motion to approve, Katie Hunt Second, Steve Malcolm – Abstain, Approved

Motion to suspend at 5:10 PM 20230127 during new business.

Alessandro Vitale Motion to suspend, Billie D Williams Second, Steve Malcolm – Abstain, Approved

Re-convened 08:00 AM 20230128

5. US Open Program Change Recommendations and Update

(Tom Pavlack/
Nathan Boyd)

Action item - Nathan Boyd – Send out the club RFI package to EC Members sent out to their club. Reviewed shoot modifications with the EC – several 2022 shoot survey suggestions were incorporated into the updated 2023 shoot format.

Katie Hunt motion to accept the recommendation, Alessandro Vitale Second, Steve Malcolm – Abstain, Approved

6. Marketing Update

(Steve Malcolm)

Steve Malcom review of marketing funds and plans.

Development of focus groups.

Retention plans of how to keep those attracted renewing.

Follow NSCA lead on Marketing program implementation.

7. Suggested Rules Changes

(Nathan Boyd)

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a. Squadding Restrictions

Katie Hunt motion to forward to the rules committee for review, Brad McRae Second, Steve Johnstone No, Steve Malcolm – Abstain, Forwarded to the rules committee for recommendation.

b. 200 Target Minimum for HOA

Steve Johnstone motion to forward to the rules committee for review, Alessandro Vitale Second, Steve Malcolm – Abstain, Forwarded to the rules committee for recommendation.

8. Discussion of State Association Fees and Dues (Michael Hampton)

There is an ongoing need to verify Zone, State organization information for communication this information will be gathered with that effort.

9. Dallas Gun Club Update (BW/FC)

Keeping member clubs vested in having registered events is of the utmost importance to both organizations.

L. OLD BUSINESS

M. NATIONAL SKEET SHOOTING ASSOCIATION (Nathan Boyd)

1. NSSA Director Report
2. Membership Statistics
3. Target Statistics
4. Membership State and Country Report (Located in Dropbox Folder)
5. Crossfire Program
6. Top 100 Shoots Based on Difficulty Factor
7. Targets Shot by State by Club Summary

Nathan Boyd reviewed data with EC and provides for direct questions.

N. OFFICERS REPORTS & ZONE REPORTS (Steve Malcolm)

1. Zone Reports

Steve Malcolm, Zone report updates will be expected for the Summer meeting.

O. NSSA HALL OF FAME & MUSEUM

1. Hall of Fame Committee Report (Nathan Boyd)

Recommendations: Mark Vaillancourt and Marina Pakis

Billy Williams motion accept the recommendation, Frank Callahan Second, Steve Malcolm – Abstain, Accepted.

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2. October 05, 2023 Hall of Fame Ceremony (Michael Hampton)

Recommendation to limit the number of attendees due to the location for better service. Updated sound to to better cover the facility. Work with host for better service across the reduce attendees.

3. Ray Boller Award (Nathan Boyd)

Recommendation: Jim Tiner

Chris Naler motion accept the recommendation, Steve Johnstone Second, Steve Malcolm – Abstain, Accepted.

4. Referee Honor Roll (Nathan Boyd)

Recommendations: Buck Buchannon (GA), James Hughes (MA), Dan Caryl (NY)

Jeff Ventry motion accept the recommendation, Katie Hunt Second, Steve Malcolm – Abstain, Accepted.

P. RULES & CLASSIFICATION (Nathan Boyd)

1. Rules & Classification Meeting Minutes

Recommendation to remove the highlighted section with no grandfathering of current shooters to stop the need for manually keeping the exception records.

Steve Johnstone Motion to send forward to the BOD for vote., Joe Scandariato Second, Steve Malcolm – Abstain. Pending other recommendations from rules committee to limit the number of rule votes required.

2. Review Recommendation by Rules Committee

Q. INSTRUCTOR CERTIFICATION (Nathan Boyd)

1. Report – Ralph Aaron

Nathan Boyd review of Ralph Aaron report and explanation of active Instructors publish to the website.

R. NATIONAL SPORTING CLAYS ASSOCIATION (Michael Hampton)

1. Membership Statistics
2. Targets Statistics
3. National Sporting Clay Championship

S. ADJOURNMENT

There being no further business to come before the meeting, the meeting was adjourned at 20220128 11:15 CST.

Jeff Ventry motion to adjourn, Katie Hunt Second, Steve Malcolm – Abstain, Adjourned.

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Respectfully submitted,

Clark Hartness
Secretary-Treasurer